

## P R E S S R E L E A S E

### **Warimpex generates best annual results since initial public offering**

- **Positive remeasurement result for office properties and sale of eight hotel holdings lead to profit for the period of EUR 40.5 million**
- **Dividend of EUR 0.06 for the 2017 financial year to be proposed at the next Annual General Meeting**
- **NNNAV per share up 26 per cent to EUR 2.40**
- **Progress continues on development projects in Łódź and Krakow, completion in St. Petersburg**
- **Transactions in Poland, Russia, and Hungary**

Vienna, 26 April 2018 – In the 2017 financial year, Warimpex Finanz- und Beteiligungs AG generated its best result since the initial public offering in 2007, with a profit for the period of EUR 40.5 million. The excellent results were driven primarily by positive office property valuations and sales proceeds from the disposal of eight hotel holdings in May 2017. Due to a change in the remeasurement result, the audited profit for the year is slightly lower than the preliminary earnings published at the beginning of April.

*“Warimpex had an eventful and successful year in 2017. The partial portfolio sale allowed us to accomplish something in one fell swoop that had not been possible at a sufficient return during the economically challenging previous years. This transaction not only significantly improved our operating figures and put the company back on strong footing, but also confirmed the viability of our corporate strategy, which is based on a long-term and flexible approach: to develop hotel and office properties and hold them in our portfolio until the time at which the highest added value can be realised through sale,”* said Warimpex CEO Franz Jurkowitsch.

The positive annual results will allow the company to implement three key measures: new developments that are already under construction or in the planning stage, strategic acquisitions, and a commensurate dividend of EUR 0.06 that will be proposed at the coming Annual General Meeting.

#### **Company performance in 2017**

The sale of the eight hotel holdings significantly strengthened the company's financial base. Overall, the consolidated liabilities were reduced by roughly EUR 133 million, resulting in a considerable decline in the interest costs within the Group. The equity ratio also improved substantially, increasing from 12 per cent in 2016 to 32 per cent in 2017.

With regard to operating figures, revenues in the Hotels segment fell from EUR 51.9 million to EUR 27.5 million due to the elimination of the eight hotel holdings that were sold. This decline was offset by the increase in revenues from the rental of office properties from EUR 8.6 million to EUR 13.2 million. This can be attributed primarily to the completion of the fully occupied Bykovskaya multi-use building at AIRPORTCITY St. Petersburg. Consolidated revenues contracted from EUR 62.2 million to EUR 42.4 million.

Significant increases in EBITDA (up 57 per cent) and EBIT (up 113 per cent) due to higher sales proceeds and a positive remeasurement result for office properties (23 per cent increase in NNAV) led to a profit for the year of EUR 40.5 million (2016: EUR 22.9 million).

### **Development projects in Łódź, Krakow, and St. Petersburg**

In terms of development projects, construction is progressing nicely for the Ogrodowa office building in the Polish city of Łódź and the Mogilska office building in Krakow. Leases have already been signed for a portion of the space at both office buildings. Also in Krakow, the company is planning the construction of an office building with around 21,000 square metres of space on a development property next to the Chopin Hotel. In Białystok, Warimpex owns a building plot that was expanded through the purchase of adjacent lots during the reporting period. Four office properties will be built on this site in multiple phases.

At AIRPORTCITY St. Petersburg, the fully occupied Bykovskaya multi-use building was completed and handed over to the tenant in the spring of 2017. Warimpex also holds property reserves for around 150,000 square metres of office space at the site.

*“The Eastern European economy is currently enjoying the most robust growth in all of Europe. Higher minimum wages and lower social security costs are bolstering private consumption, which is the foundation for the recovery in the region. This renewed upswing makes us very optimistic regarding our development projects and strengthens our confidence in our strategy to continue operating in our core markets even after more than 30 years,”* explained Jurkowitsch.

### **Transactions in Poland, Russia, and Hungary**

In addition to the sale of eight hotel holdings, Warimpex concluded several smaller but no less important deals. Along with the properties in Białystok, the company acquired a fully occupied office building with roughly 5,800 square metres of space in Krakow. The goal is to use the rental revenue to generate cash flows immediately, and the company is considering a redevelopment at a later date.

In addition, Warimpex purchased the remaining shares in the Bykovskaya multi-use building in St. Petersburg, so the building is now fully owned by the Group.

In early March 2018 – after the reporting date – Warimpex signed a contract for the sale of the development property in Budapest, where the company was planning a hotel with adjacent apartments. The closing is

scheduled for May 2018. Warimpex recently acquired the fully occupied B52 office building in Budapest, which has roughly 5,200 square metres of space.

### **Outlook**

*“Thanks to all of these positive developments, we are in a solid position for the current financial year. We expect a significant reduction of interest costs over the medium term due to the early redemption of bonds and the elimination of project loans. On the basis of selective purchases and construction progress, we are confident that we will reach the same portfolio volume we had before the sale of the hotel holdings by the end of 2019. We will continue to focus on diversifying our markets and our portfolio in the future, as this strategy has proven very successful up to now,”* said Jurkowitsch in closing.

**Key financial figures for 2017 at a glance:**

| EUR '000  | 2017              | Change        | 2016              |
|---|-------------------|---------------|-------------------|
| Hotels revenues   | 27,509            | -47%          | 51,864            |
| Investment Properties revenues  | 13,190            | 54%           | 8,580             |
| Development and Services revenues   | 1,668             | -5%           | 1,757             |
| <i>Total revenues</i>   | <i>42,367</i>     | <i>-32%</i>   | <i>62,201</i>     |
| Expenses directly attributable to revenues  | -21,955           | -39%          | -35,967           |
| <i>Gross income from revenues</i>   | <i>20,412</i>     | <i>-22%</i>   | <i>26,235</i>     |
| Gains or losses from the disposal of properties                                     | 26,575            | 206%          | 8,674             |
| EBITDA  | 33,605            | 57%           | 21,450            |
| Depreciation, amortisation, and remeasurement                                       | 21,098            | 392%          | 4,285             |
| EBIT  | 54,704            | 113%          | 25,735            |
| Earnings from joint ventures  | 2,590             | -             | -1,156            |
| Profit for the year   | 40,496            | 77%           | 22,862            |
| Profit or loss for the period (shareholders of the parent)                          | 40,542            | 133%          | 17,423            |
|   |                   |               |                   |
| Net cash flow from operating activities   | 12,002            | -7%           | 12,958            |
|   |                   |               |                   |
| <b>Segment information<br/>(including joint ventures on a proportionate basis):</b> |                   |               |                   |
| Hotels revenues   | 58,864            | -28%          | 81,773            |
| Net operating profit (NOP)  | 15,685            | -38%          | 25,134            |
| NOP per available room  | 9,317             | 2%            | 9,109             |
| Investment Properties revenues  | 17,354            | 81%           | 9,614             |
| Investment Properties EBITDA  | 13,862            | 98%           | 6,987             |
| Development and Services revenues   | 2,767             | 19%           | 2,321             |
| Gains or losses from the disposal of properties                                     | 26,575            | 194%          | 9,050             |
| Development and Services EBITDA   | 18,096            | 1,039%        | 1,589             |
|   |                   |               |                   |
|   | <b>31/12/2017</b> | <b>Change</b> | <b>31/12/2016</b> |
| Gross asset value (GAV)<br>in EUR millions  | 202.5             | -41%          | 343.3             |
| NNNAV per share in EUR  | 2.4               | 26%           | 1.9               |

**Warimpex Finanz- und Beteiligungs AG at a glance**

Warimpex Finanz- und Beteiligungs AG is a real estate development and investment company. The firm is headquartered in Vienna and is listed on the stock exchanges in Vienna and Warsaw. Its core focus is the construction and operation of hotels and offices in Central and Eastern Europe. Due to this combination of real estate development and asset management, Warimpex sees itself as a “hybrid” real estate company that operates properties itself until the time at which the highest added value can be realised through sale. The company has developed properties worth over one billion euros over the past 30 years and is currently active in CEE, Russia, Austria, and France. Warimpex believes in quality and sustainability as the basis for strong future growth.

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